

IKECA CONNECTIONS

2011 Fall Technical Seminar & Expo



Wednesday, October 19, 2011

7:30 am – 12:00 pm | Salon 3-4, 2nd Floor
ANSI Consensus Body Meeting

8:00 am – 7:30 pm | Grand Salon Foyer, 2nd Floor
Registration Opens

8:00 am – 9:00 am | Salon C, 3rd Floor
Full Breakfast for OSHA & First Aid Trainees plus Directors (Invitation Only)

9:00 am – 4:00 pm | Salon D, 3rd Floor
OSHA 10 Hour Training: Part I | [Eric Scolari](#)
(Includes 1 hr lunch break)
CEU Credit Hours: 0.6

9:00 am – 4:00 pm | Salon E, 3rd Floor
Emergency First Aid & Adult CPR | [Joanne Sieloff](#)
(Includes 1 hr lunch break)
CEU Credit Hours: 0.6

12:00 pm – 1:00 pm | Lobby Salon, 1st Floor
Board of Directors Lunch (with OSHA & First Aid Trainees plus AHJs & Trainers)

1:00 pm – 4:00 pm | Salon 1, 2nd Floor
Fire Authority Training (AHJs & Insurance Agents only)
(Special thanks to [Globe Technologies](#) as the Platinum Sponsor - please see additional AHJ sponsors later in this program)
CEU Credit Hours: 0.3

1:00 pm – 4:00 pm | Salon A, 2nd Floor
IKECA Board of Directors Meeting

4:15 pm – 5:45 pm | Salon C, 3rd Floor
IKECA Committee Meetings (open to all): Membership Is Leadership
Canadian Chapter | Certification | Marketing | Membership

6:00 pm – 8:00 pm | Salon 2-4, 2nd Floor
Welcome Reception

Thursday, October 20, 2011

8:00 am – 6:00 pm | Grand Salon Foyer, 2nd Floor
Registration Continues & Booth Program Open

8:00 am – 9:00 am | Salon C, 3rd Floor
New Member/1st Time Attendee Breakfast with IKECA Board of Directors

8:00 am – 9:00 am | Salon 2-4, 2nd Floor
Opening Breakfast with Exhibitors
Sponsored by DPW Services

7:45 am – 12:00 pm | Salon D, 3rd Floor
OSHA 10 Hour Training: Part II | [Eric Scolari](#)
(Breakfast served at 7:30am)
CEU Credit Hours: 0.4

8:45 am – 9:45 am | Salon E, 3rd Floor
CBIZ Vendor Demonstration

9:00 am – 9:45 am | Salon 2-4, 2nd Floor
Roundtable Discussions with Topics & Industry Leaders
CEU Credit Hours: 0.1

9:45 am – 10:00 am | Salon 2-4, 2nd Floor
Networking Break with Exhibitors
Sponsored by Kool Kleen

10:00 am – 10:30 am | Salon 2-4, 2nd Floor
Welcome Remarks & Opening Comments
New Member & Board Nominee Introductions
[IKECA President & Leaders](#)
CEU Credit Hours: 0.05

10:30 am – 12:00 pm | Salon 2-4, 2nd Floor
Brand Management... How Customers Make Emotional Connections with Your Company | [Mike McNeel, Director of Business Development for Gaylord Industries](#)
CEU Credit Hours: 0.15

12:00 pm – 12:45 pm | Salon 2-4, 2nd Floor
Workshop Lunch with Exhibitors

1:00 pm – 2:00 pm
First Round of Workshops:

Workshop 101: Understanding Access Panels/Hinge Kits & More | [Dave Nowack](#)
Lobby Salon, 1st Floor
CEU Credit Hours: 0.1

Workshop 201: Pressure Washer Maintenance | [Randy Rauth](#)
Salon 1, 2nd Floor
CEU Credit Hours: 0.1

Workshop 301: Educating Customers on Chemical & Grease Disposal | [Jason Wellman](#)
Salon D, 3rd Floor
CEU Credit Hours: 0.1

2:00 pm – 2:15 pm | Salon 2-4, 2nd Floor
Networking Break with Exhibitors
Sponsored by Pad Printing

2:15 pm – 3:15 pm
Second Round of Workshops:

Workshop 102: Pressure Washer Maintenance
[Randy Rauth](#)
Salon 1, 2nd Floor
CEU Credit Hours: 0.1

Workshop 202: Access Panels/Hinge Kits/Fan Belts
[Dave Nowack](#)
Lobby Salon, 1st Floor
CEU Credit Hours: 0.1

Speakers, topics, times and dates subject to change.

Thursday, October 20, 2011 (continued)

Workshop 302: Add-On Services | Jesse Getz

Salon D, 3rd Floor

CEU Credit Hours: 0.1

3:15 pm – 3:30 pm | Salon 2-4, 2nd Floor

Networking Break with Exhibitors

Sponsored by BidSlot Marketing

3:30 pm – 6:15 pm | Salon 1, 2nd Floor

Workshop 103: Technical and Code Review Part 1 (Intended for exam candidates and others) | Bernard Besal & Jim Roberts

CEU Credit Hours: 0.3

3:30 pm – 4:45 pm

Third Round of Workshops:

Workshop 203: Service & Safety up on the Rooftop | Jason Wellman

Salon D, 3rd Floor

CEU Credit Hours: 0.125

Workshop 303: OSHA Updates

Richard Shaw, CBIZ Insurance Services

Lobby Salon, 1st Floor

CEU Credit Hours: 0.125

4:45 pm – 5:00 pm | Salon 2-4, 2nd Floor

Networking Break with Exhibitors

Sponsored by Pressure Kleen

5:00 pm – 6:15 pm

Fourth Round of Workshops:

Workshop 204: Winterizing Equipment | Kevin Pearson

Lobby Salon, 1st Floor

CEU Credit Hours: 0.125

Workshop 304: Top Ten Reasons Your Company May Not Survive an IRS Audit | William Barnes, CPA

Salon D, 3rd Floor

CEU Credit Hours: 0.125

Friday, October 21, 2011

8:00 am – 6:00 pm | Grand Salon Foyer, 2nd Floor

Registration Continues & Booth Program Open

8:00 am – 8:40 am | Salon 2-4, 2nd Floor

Workshop Breakfast & Sneak Preview of IKECA's New Website

CEU Credit Hours: 0.1

8:45 am – 9:45 am | Salon E, 3rd Floor

Flame Gard Vendor Demonstration

8:45 am – 10:15 am & 10:30 am – 12:00 pm | Salon 1, 2nd Floor

Workshop 104: Code and Technical Review: Part II (Intended for exam candidates and others) | Bernard Besal & Jim Roberts

CEU Credit Hours: 0.3

8:45 am – 10:15 am

Fifth Round of Workshops:

Workshop 205: Why Do We Need to Charge So Much?

Kevin Pearson

Lobby Salon, 1st Floor

CEU Credit Hours: 0.15

Workshop 305: HR Basics & You

Nancy Combs, AEP, SPHR of HR Enterprise

Salon D, 3rd Floor

CEU Credit Hours: 0.15

10:15 am – 10:30 am | Salon 2-4, 2nd Floor

Networking Break with Exhibitors

Sponsored by Doug Schuler, IKECA President

10:30 am – 12:00 pm

Sixth Round of Workshops:

Workshop 206: Quality Control through Pictures

Don Pfeleiderer & Jack Grace

Lobby Salon, 1st Floor

CEU Credit Hours: 0.15

Workshop 306: Advanced HR & You

Nancy Combs, AEP, SPHR of HR Enterprise

Salon D, 3rd Floor

CEU Credit Hours: 0.15

12:05 pm – 12:45 pm | Salon 2-4, 2nd Floor

Workshop Lunch with Exhibitors

12:50 pm – 2:10 pm | Salon 2-4, 2nd Floor

Meet the AHJs from Across N. America & Local Departments

Jeff Schadegg, Fire Marshal at Inver Grove Heights Fire

Department, MN; John Lee, Fire Inspector, City of Windsor,

Ontario, Canada; Milwaukee area AHJ's

(Special thanks to Globe Technologies as Platinum Sponsor and

Nelbud Services and Hood Cleaners of America as Silver Sponsors -

please see additional AHJ sponsors later in this program)

CEU Credit Hours: 0.15

2:15 pm – 3:15 pm

Seventh Round of Workshops:

Workshop 105: Winterizing Equipment | Kevin Pearson

Lobby Salon, 1st Floor

CEU Credit Hours: 0.1

Workshop 207: Supervisory Development Part I: So, You Want to be a Manager? | Jack Grace

Salon 1, 2nd Floor

CEU Credit Hours: 0.1

Speakers, topics, times and dates subject to change.

Friday, October 21, 2011 *(continued)*

Workshop 307: Maintenance Is the Key to Protection

Thomas J. Condon, Jr.

Salon D, 3rd Floor

CEU Credit Hours: 0.1

3:15 pm – 3:30 pm | Salon 2-4, 2nd Floor

Networking Break with Exhibitors

Sponsored by Fat Free, Inc.

Delegates can maximize their break time and talk with at least one manufacturer or service provider to begin or improve a vendor relationship.

3:30 pm – 4:15 pm

Eighth Round of Workshops:

Workshop 106: Why Do We Need to Charge So Much?

Kevin Pearson

Lobby Salon, 1st Floor

CEU Credit Hours: 0.1

Workshop 208: Supervisory Development Part II: Managing Teams | Jack Grace

Salon 1, 2nd Floor

CEU Credit Hours: 0.1

Workshop 308: Crew Leader Safety & Responsibilities

Neal Iorri, Jr.

Salon D, 3rd Floor

CEU Credit Hours: 0.1

4:15 pm – 4:30 pm | Salon 2-4, 2nd Floor

Networking Break with exhibitors

4:30 pm – 5:30 pm

Ninth Round of Workshops:

Workshop 107: Basics of Air Cleaning Technologies

Joel Berkowitz

Lobby Salon, 1st Floor

CEU Credit Hours: 0.1

Workshop 209: Crew Leader Safety & Responsibilities

Neal Iorri, Jr.

Salon D, 3rd Floor

CEU Credit Hours: 0.1

Workshop 309: Knock, Knock – It's OSHA! Excelling in Your Inspection | Jack Grace

Salon 1, 2nd Floor

CEU Credit Hours: 0.1

5:30 pm – 6:30 pm | Salon 2-4, 2nd Floor

Workshop 108, 210, & 310: Manufacturer, Vendor & Supplier Roundtables

With Beer and Brat Reception – sponsored by Flame Gard

CEU Credit Hours: 0.1

6:30 pm

Booth Program Closes

Saturday, October 22, 2011

8:00 am – 9:00 am | Salon 2-4, 2nd Floor

Final Workshop & Certification Breakfast

8:45 am – 9:00 am | Lobby Salon Foyer, 1st Floor

Exam Registration

On-site registration available

9:00 am – 12:00 pm | Salon 2-4, 2nd Floor

Workshop 109, 211 & 311: Duct Wrapping Certification | Tom Thoreson and Ron Trinidad, 3M

CEU Credit Hours: 0.3

9:00 am – 12:00 pm | Lobby Salon, 1st Floor

IKECA Certification Examinations

12:00 pm – 12:15 pm | Salon 2-4, 2nd Floor

Networking Break

12:15 pm – 1:30 pm | Salon 2-4, 2nd Floor

Getaway Lunch and Final Thoughts | Jack Grace

CEU Credit Hours: 0.075

Speakers, topics, times and dates subject to change.

Certification Maintenance – Please Note Important News!

Attendance at the Technical Conference provides approximately 20 hours of content per meeting or 2.0 CEUs. In order to earn the full CEU's attendees MUST:

- Sign in each day at the Registration Desk
- Complete the CEU verification sheet for each session attended (questions provided by the session speaker)
- Return the verification sheet to the Registration Desk at the end of each day

Certificates of attendance will be issued after the conference based on actual attendance at workshops and sessions. It is your responsibility to be present at workshops and sessions and to comply with the attendance tracking and requirements.

Remember – Payment of the renewal fee alone is not sufficient to renew certification. Thank you for keeping IKECA's certification program a leader in the industry.

Program/Workshop Details

Workshops are sub-divided into tracks:

100 Series intended for but not limited to Introductory or Novice Technician Level

200 Series intended for but not limited to Advanced or Experienced Technician Level

300 Series intended for Owner/Operator

Some 100 and 200 Series tracks may be combined or offered twice.

Wednesday, October 19, 2011

OSHA 10 Hour Training | *Eric Scolari*

(9:00 am – 4:00 pm)

This course covers OSHA policies, procedures, and regulations as well as construction safety and health principles. Topics include scope and application of the OSHA construction standards. Special emphasis is placed on those areas that are the most hazardous in the hood and grease duct cleaning business, using OSHA standards as a guide. Attendees will learn “How to apply OSHA regulations into their everyday business”; “Where to begin?” and “What if OSHA shows up on my project or business?”

Emergency First Aid & Adult CPR | *Joanne Sieloff*

(9:00 am – 4:00 pm)

This American Red Cross First Aid/CPR class will teach participants to recognize and respond appropriately to cardiac, breathing and first aid emergencies. Participants will be certified in adult and child First Aid/CPR. The course will place special emphasis on issues likely to be encountered in the hood cleaning environment.

Fire Authority Training (AHJs & Insurance Agents only)

Don Pfeiderer

(1:00 pm – 4:00 pm)

This session for the local and invited AHJs is a review of the NFPA and IMC codes to convey an understanding about the importance of inspection and the responsibility of the owner and the contractor in maintaining the exhaust system of a commercial kitchen.

Thursday, October 20, 2011

Roundtable Discussions with Topics & Industry Leaders

(9:00 am – 9:45 am)

Here's an opportunity to discuss among your peers those business challenges and situations for which you are seeking solutions as well as any “green” best practices.

OSHA 10 Hour Training: Part II | *Eric Scolari*

(7:45 am – 12:00 pm)

Welcome Remarks & Opening Comments

IKECA President & Leaders

(10:00 am – 10:30 am)

Attend this session to hear about the current state of IKECA from IKECA President Doug Schuler and learn more about the candidates for the 2012 Board of Directors.

Opening Session: Brand Management... How Customers

Make Emotional Connections with Your Company

Mike McNeel, Director of Business Development for Gaylord Industries

(10:30 am – 12:00 pm)

Buying decisions are made on promises that transcend products and services, and promises connect with human emotions.

How customers feel about your brand should influence how you develop and manage your company. This session will reveal how customers see your brand so you can support the emotional connection.

First Round of Workshops: (1:00 pm – 2:00 pm)

Workshop 101: Understanding Access Panels/Hinge Kits & More | *Dave Nowack*

This basic introduction will cover how to determine if there should be duct doors, how to find doors, how to open and close the doors, and what precautions to take. For hinges, learn what to look for; how to tip a fan; and how to “res rain” a fan. Then ask your questions.

Workshop 201: Pressure Washer Maintenance | *Randy Rauth*

Taking the time to examine and clean your pressure washer and accessories before and after each use will help avoid performance problems at the job-site. In learning how to troubleshoot your pressure washer, this session will cover burner controls, unloaders, nozzles, pumps and other related accessories.

Workshop 301: Educating Customers on Chemical & Grease Disposal | *Jason Wellman*

This session will review the types of chemicals which are used in the marketplace to clean kitchen exhaust systems as well as chemicals clients currently use in their facilities. We will discuss the bi-products of these chemicals mixed with F.O.G. and what the outcome is if introduced into a grease trap, septic system, or sewage line. We will also review “The Clean Water Act.”

Second Round of Workshops: (2:15 pm – 3:15 pm)

Workshop 102: Pressure Washer Maintenance | *Randy Rauth*

Taking the time to examine and clean your pressure washer and accessories before and after each use will help avoid performance problems at the job-site. In learning how to troubleshoot your pressure washer, this session will cover burner controls, unloaders, nozzles, pumps and other related accessories.

Workshop 202: Access Panels/Hinge Kits/Fan Belts | *Dave Nowack*

This more advanced session will illustrate how to determine where to install duct doors, then how to install those duct doors. The section on installation of Hinge Kits will detail selection of the proper belt for the job as well as the correct installation of the belt.

Workshop 302: Add-On Services | *Jesse Getz*

Add-On Services is a presentation that outlines advantages/disadvantages of diversifying your business. We will also outline different areas of business in which a kitchen exhaust cleaning company can most easily add to their existing business.

Program/Workshop Details

Third Round of Workshops: (3:30 pm – 4:45 pm)

Workshop 103: Technical and Code Review Part 1 **Bernard Besal & Jim Roberts**

Whether you are preparing to take the exam or just want a refresher, don't miss learning from two of the KEC industry's most knowledgeable individuals about NFPA 96 and other standards.

Workshop 203: Service & Safety up on the Rooftop **Jason Wellman**

This session will highlight products for a safer rooftop. Includes a product and price comparison on different products on the market designed for Grease Containment, Hinge Kits, Ladders Hooks, and other Safety Equipment that could be used by employees. There will be sample products for demonstration.

Workshop 303: OSHA Updates **Richard Shaw, VP, CBIZ Insurance Services**

This presentation will update OSHA issues and resources relevant to IKECA members with topics including the 10 most frequently cited standards; changes to administrative penalties; updated or new standards, including personal protective equipment; and a review of OSHA e-tools, on-site consultation programs, and sample OSHA materials.

Fourth Round of Workshops: (5:00 pm – 6:15 pm)

Workshop 204: Winterizing Equipment | Kevin Pearson

This presentation is for safely assuring that your equipment is properly protected during cold weather. It will demonstrate ideas and parts used in setting up and use of a winterizing system. The program format will assure that the winterizing process is performed whenever your equipment is at risk.

Workshop 304: Top Ten Reasons Your Company May Not Survive an IRS Audit | William Barnes, CPA

Running a small business often means wearing different hats and reacting to the "squeaky wheels." Then, one day, you receive an IRS letter stating that your business is being "examined." That may be the time you realize that adequate documentation to survive the examination may not exist. Learn how to improve your chances in an examination by making some simple changes in your recordkeeping habits.

Friday, October 21, 2011

Workshop Breakfast & Sneak Preview of IKECA's New Website

(8:00 am – 8:40 am)

IKECA will soon launch a new website. Attend this session to learn more about the functionality it will bring to you as a member, your customers and AHJs.

Workshop 104: Code and Technical Review: Part II **Bernard Besal & Jim Roberts**

(8:45 am – 12:00 pm)

Whether you are preparing to take the exam or just want a refresher, don't miss learning from two of the KEC industry's most knowledgeable individuals about NFPA 96 and other standards.

Fifth Round of Workshops: (8:45 am – 10:15 am)

Workshop 205: Why Do We Need to Charge So Much? **Kevin Pearson**

There are some things you can do to make the company profitable. This presentation will address what it really costs to run a profitable company and how your hourly rate was determined. It will also explore why the boss is grouchy when sales are down.

Workshop 305: HR Basics & You **Nancy Combs, AEP, SPHR of HR Enterprise**

In an encore presentation, one of the country's leading HR experts will share valuable insights and practical tips designed to let the attendees know that many HR problems are caused by not understanding what should and should not be written down or said. Each owner/operator will receive a list of a dozen things which are easy, cost effective, and have great impact in their management of people.

Sixth Round of Workshops: (10:30 am – 12:00 pm)

Workshop 206: Quality Control through Pictures **Don Pfeleiderer & Jack Grace**

This presentation explores the variety of ways photo technology can be used to ensure quality control. Each presenter has developed systems for photo processing and distribution that are key elements to their exhaust cleaning services. These industry leaders will discuss their techniques and share feedback on building and developing your own program for quality control.

Workshop 306: Advanced HR & You **Nancy Combs, AEP, SPHR of HR Enterprise**

In an encore presentation, one of the country's leading HR experts will focus on two huge problems facing KEC owners: Wage & Hour and EEOC. EEOC problems are largely the result of ignorance, so some of the time will be devoted to providing knowledge in this area. There will be ample time for the owner/operators to ask questions about general and specific Wage & Hour issues.

Meet the AHJs from Across N. America & Local Departments:

Jeff Schadegg, Fire Marshal at Inver Grove Heights Fire Department, MN; John Lee, Fire Inspector, City of Windsor, Ontario, Canada; and Milwaukee area AHJs

(12:50 pm – 2:10 pm)

At the Fall 2010 Technical Seminar & Expo, this session was the best attended and among the most dynamic. Hence, "Meet the AHJs" is a feature in Association meetings over the foreseeable future. As IKECA drives to share the knowledge on how cleaning to a higher standard can enhance safety and minimize risk for all concerned, come learn what the local officials are doing in their communities. Share with them what you have done elsewhere.

Seventh Round of Workshops: (2:15 pm – 3:15 pm)

Workshop 105: Winterizing Equipment | Kevin Pearson

This presentation is for safely assuring that your equipment is properly protected during cold weather. It will demonstrate ideas and parts used in setting up and use of a winterizing

Program/Workshop Details

system. The program format will assure that the winterizing process is performed whenever your equipment is at risk.

Workshop 207: Supervisory Development Part I: So, You Want to be a Manager? | Jack Grace

This presentation explores the basics of supervision and management – this is for Lead Technicians, beginning technicians with aspirations of leadership and explores the basic elements of supervision and management.

Workshop 307: Maintenance Is the Key to Protection Thomas J. Condon, Jr.

All equipment requires periodic maintenance to ensure efficient, reliable and predictable performance; your business is no different. In this session, an exploration of a business, from entity type through operational activities will be addressed and ways identified to protect what matters most, your people and your money. Mr. Condon is an attorney from Querrey & Harrow, Ltd.

Eighth Round of Workshops: (3:30 pm – 4:15 pm)

Workshop 106: Why Do We Need to Charge So Much? | Kevin Pearson

There are some things you can do to make the company profitable. This presentation will address what it really costs to run a profitable company and how your hourly rate was determined. It will also explore why the boss is grouchy when sales are down.

Workshop 208: Supervisory Development Part II: Managing Teams | Jack Grace

This continuation of workshop 207 moves into a focus on teams; management of teams; team building; and being a part of a successful team.

Workshop 308: Crew Leader Safety & Responsibilities Neal Iorri, Jr.

The presentation will show how safety, or a lack thereof, affects more than just the injured person. It will be about cutting costs by taking a more active role in safety on the job sites. The presentation will explain how injuries, big and small, affect insurance rates and how keeping costs can possibly translate into more money in the long run. Most importantly, safety is always first.

Ninth Round of Workshops: (4:30 pm – 5:30 pm)

Workshop 107: Basics of Air Cleaning Technologies Joel Berkowitz

This session details the use of pollution control technology in kitchen exhaust systems. As more food service providers try to open kitchens in established buildings, bringing the kitchen exhaust (Black Iron or Stainless Steel) from street level or another floor to the roof can be very expensive for the kitchen owner and building owner. Electrostatic precipitators and pollution control cabinets engineered correctly can allow a kitchen to exhaust almost anywhere. Ongoing maintenance, including cleaning of precipitator cells, exchange of media filters and odor control filters—all part of the kitchen grease exhaust system—is where the trained, certified IKECA professional can profit from attending this session.

Workshop 209: Crew Leader Safety & Responsibilities | Neal Iorri, Jr.

The presentation will show how safety, or a lack thereof, affects more than just the injured person. It will be about cutting costs by taking a more active role in safety on the job sites. The presentation will explain how injuries, big and small, affect insurance rates and how keeping costs can possibly translate into more money in the long run. Most importantly, safety is always first.

Workshop 309: Knock, Knock – It's OSHA! Excelling in Your Inspection | Jack Grace

This workshop discusses the process of an OSHA inspection as experienced by one member company and provides you information on how to be prepared for your inspection...when that day comes.

Workshop 108, 210, & 310: Manufacturer, Vendor & Supplier Roundtables:

With Beer and Brat Reception – Sponsored by Flame Gard (5:30 pm – 6:30 pm)

Discuss future meeting topics & programs plus learn about the membership campaign and why the Association needs to grow, while relaxing at a networking social hour, a Beer and Brat Reception.

Saturday, October 22, 2011

Workshop 109, 211 & 311: Duct Wrapping Certification

Tom Thoreson and Ron Trinidad, 3M (9:00 am – 12:00 pm)

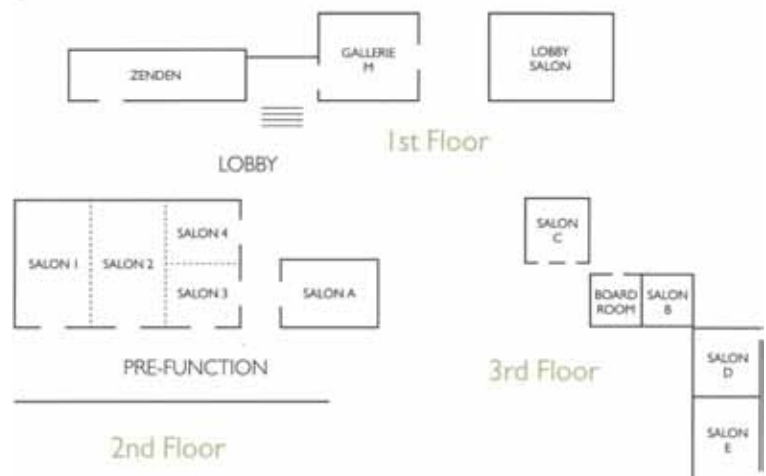
Following continual attendance, a certificate will be issued to each attendee, signifying proper installation of 3M fire wrap was learned.

Getaway Lunch and Final Thoughts | Jack Grace

(12:15 pm – 1:30 pm)

This is your opportunity to provide feedback and help shape future conferences and events. Jack Grace will lead a lively discussion about your future goals for improving our conferences and listen to your feedback – be seen and heard – it's YOUR Association!

Hotel Map



Exhibitors

CBIZ Insurance Services

Richard Shaw, Jr.
9755 Patuxent Woods Drive
Columbia, MD 21046
443-259-3209
rshaw@cbiz.com
www.cbiz.com



CBIZ is a National Business Service firm and an IKECA Member providing property and casualty insurance, employee benefits insurance and other business services.

Specializing In: Property & Casualty Insurance, Employee Benefits Insurance & Accounting Services.

Flame Gard/CHG

Dan Evanko
1890 Swarthmore Avenue
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www.flamegardusa.com



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800-828-9638
www.heiserusa.com



Heiser Logistics is the only one-stop shop for kitchen exhaust cleaning supplies, personal protection and range hood suppression systems in the industry!

Specializing In: Protex II kitchen suppression sales and training, Full color customized tags, labels and signs, UL Listed service components; links, grease-tite seals, filters, and duct doors.

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847-468-1772
www.omnicontainment.com



Since 1987 Omni Containment Systems has been the pioneering innovator of Grease Containment solutions for the retail and commercial food industry and its service providers.

EXHIBITOR DEMONSTRATIONS SCHEDULE

Thursday, October 20: 8:45 am – 9:45 am

CBIZ Insurance Services

Friday October 21: 8:45 am – 9:45 am

Flame Gard/CHG

International Kitchen Exhaust Cleaning Association
100 N. 20th St., Suite 400, Philadelphia, PA 19103
Phone: (215) 320-3876 • Fax: (215) 564-2175
information@ikeca.org • www.ikeca.org

Sponsors

Thank you to the sponsors of the 2011 Technical Seminar!

Beer and Brat Sponsor
Flame Gard



Thursday Breakfast Sponsor
DPW Services



Networking Breaks (in alphabetical order):

BidSlot Marketing
Doug Schuler, IKECA President
Fat Free, Inc.
Kool Kleen
Pad Printing
Pressure Kleen



AHJ Sponsors

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Silver Level: Hood Cleaners of America, Nelbud Services Group
Bronze Level: AirTox, CPM Powerwash, Heiser Logistics

